



# CALVIONNE RAYFORD

LEASING MANAGER | MULTIFAMILY

## PROFESSIONAL BIO

Calvionne Rayford is the Leasing Manager for Multifamily at Intelica CRE™. As a multifamily leasing manager, her goal is to establish maximum occupancy for all residential properties. In addition, Calvionne is increasing value of residential property assets, converting prospects to quality tenants and maintaining resident retention.

Before working at Intelica, Calvionne worked at One Cardinal Way for one and a half years. In this role, she was responsible for leading the pre-leasing rate to 100%, in under a year, during a pandemic. She was recruited from Kansas City to act as their professional leasing consultant, for a new luxury high-rise, located in downtown St. Louis.

Calvionne is from Kansas City and is a huge Chiefs fan. When not at work, she enjoys reading mystery/thriller novels, watching the latest Netflix trend and listening to music.

## PROFESSIONAL ACHIEVEMENTS

| National Apartment Leasing Professional designation (NALP)

## PROFESSIONAL ACTIVITIES

| Licensed in life, health and fire insurance  
| Saint Louis Apartment Association

## EDUCATION

| University of Kansas - B.S. Psychology with a Minor in Statistics in Behavioral and Social Sciences

## COMMUNITY INVOLVEMENT

| Basket of Hope

## CONTACT

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